Ideas.	Wants,	Needs

Example: Write your own:

Talk w/ manager about promotion options

Develop public speaking skills - attend

conference

Leadership roundtable

Job search

Communications & Follow-ups

Example:

Write your own:

Ask Beth for her input on upcoming sales mtg.

STEP 2 – CREATE YOUR RPM™ PLAN

L	D	Р	MASSIVE ACTION PLAN How can I best achieve it now?	RESULT <i>What</i> do I want?	PURPOSE Why do I want it?
	30m		Set mtg. w/ manager to discuss promotion	To enchance skillset and	Progress = happiness
			Prep for promotion discussion	strengthen expertise to expand	Develop as a leader
			Request funding for conference attendance	professional portfolio	Gain more respect
			Attend Toastmasters mtg.		
			Write your own:		
Ш	z				
AG	9	È			
VERAGE	RA	RIORITY			
LE	DURATION	PR			